## CAL MARKET UPDATE



## D SNOWMASS

Single Family	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 9-2025	Percent Change from Previous Year
New Listings	4	2	- 50.0%	30	29	- 3.3%
Sold Listings	1	0	- 100.0%	9	16	+ 77.8%
Median Sales Price*	\$7,000,000	\$0	- 100.0%	\$2,385,500	\$3,275,000	+ 37.3%
Average Sales Price*	\$7,000,000	\$0	- 100.0%	\$4,628,722	\$3,593,058	- 22.4%
Percent of List Price Received*	91.2%	0.0%	- 100.0%	88.0%	94.6%	+ 7.5%
Days on Market Until Sale	107	0	- 100.0%	155	193	+ 24.5%
Inventory of Homes for Sale	19	19	0.0%			
Months Supply of Inventory	12.7	8.7	- 31.5%			

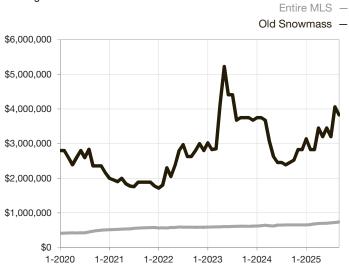
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2024	2025	Percent Change from Previous Year	Thru 09-2024	Thru 9-2025	Percent Change from Previous Year
New Listings	1	0	- 100.0%	3	2	- 33.3%
Sold Listings	0	0		1	1	0.0%
Median Sales Price*	\$0	\$0		\$435,000	\$525,000	+ 20.7%
Average Sales Price*	\$0	\$0		\$435,000	\$525,000	+ 20.7%
Percent of List Price Received*	0.0%	0.0%		96.7%	100.0%	+ 3.4%
Days on Market Until Sale	0	0		46	48	+ 4.3%
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	1.0	1.0	0.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

\$1,400,000

\$1,200,000

\$1,000,000

\$800,000

\$600,000

\$400,000

\$200,000



