

SEPTEMBER 2025

# LOCAL MARKET UPDATE

## NEW CASTLE



**COLDWELL BANKER**  
MASON MORSE

A Research Tool Provided by the Colorado Association of REALTORS®

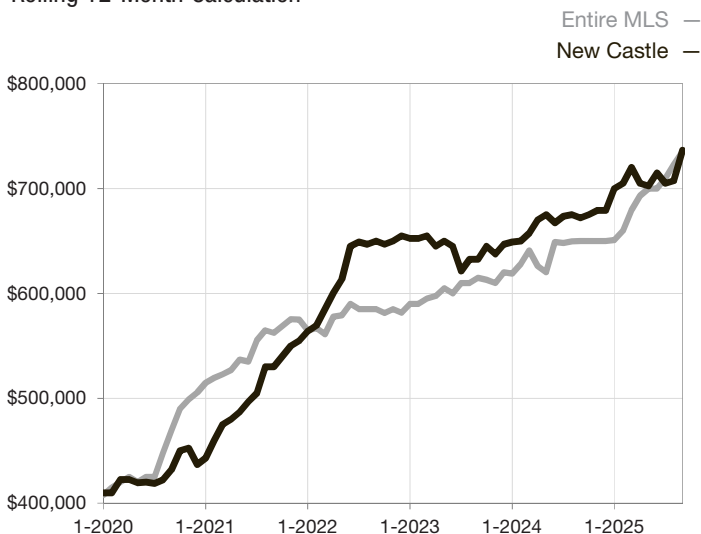
| Single Family                   | September |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2024      | 2025             | Percent Change from Previous Year | Thru 09-2024 | Thru 9-2025      | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 8         | 9                | + 12.5%                           | 78           | 85               | + 9.0%                            |
| Sold Listings                   | 10        | 4                | - 60.0%                           | 58           | 61               | + 5.2%                            |
| Median Sales Price*             | \$637,500 | <b>\$741,750</b> | + 16.4%                           | \$677,000    | <b>\$755,000</b> | + 11.5%                           |
| Average Sales Price*            | \$632,754 | <b>\$829,625</b> | + 31.1%                           | \$727,335    | <b>\$821,877</b> | + 13.0%                           |
| Percent of List Price Received* | 95.6%     | <b>96.2%</b>     | + 0.6%                            | 98.1%        | <b>96.9%</b>     | - 1.2%                            |
| Days on Market Until Sale       | 76        | <b>164</b>       | + 115.8%                          | 80           | <b>91</b>        | + 13.8%                           |
| Inventory of Homes for Sale     | 21        | <b>25</b>        | + 19.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.4       | <b>4.1</b>       | + 20.6%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | September |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2024      | 2025             | Percent Change from Previous Year | Thru 09-2024 | Thru 9-2025      | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 3         | 3                | 0.0%                              | 43           | 50               | + 16.3%                           |
| Sold Listings                   | 1         | 5                | + 400.0%                          | 33           | 30               | - 9.1%                            |
| Median Sales Price*             | \$389,000 | <b>\$556,000</b> | + 42.9%                           | \$505,000    | <b>\$497,500</b> | - 1.5%                            |
| Average Sales Price*            | \$389,000 | <b>\$486,000</b> | + 24.9%                           | \$519,206    | <b>\$477,867</b> | - 8.0%                            |
| Percent of List Price Received* | 100.0%    | <b>99.2%</b>     | - 0.8%                            | 99.4%        | <b>98.8%</b>     | - 0.6%                            |
| Days on Market Until Sale       | 126       | <b>91</b>        | - 27.8%                           | 78           | <b>88</b>        | + 12.8%                           |
| Inventory of Homes for Sale     | 9         | <b>15</b>        | + 66.7%                           | --           | --               | --                                |
| Months Supply of Inventory      | 2.7       | <b>4.1</b>       | + 51.9%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

