

JULY 2026

MONTHLY INDICATORS



COLDWELL BANKER
MASON MORSE

A Coldwell Banker Mountain Properties Company

July 2026

Percent changes calculated using year-over-year comparisons.

New Listings were down 10.6 percent for single family homes and 14.6 percent for townhouse-condo properties. Pending Sales increased 5.3 percent for single family homes and 2.1 percent for townhouse-condo properties.

The Median Sales Price was up 43.5 percent to \$1,262,500 for single family homes but decreased 11.2 percent to \$1,000,000 for townhouse-condo properties. Days on Market increased 20.0 percent for single family homes and 32.7 percent for condo properties.

Nationally, the median existing-home price hit a new record of \$440,600, a 1.8% increase from a year earlier, NAR reported. Home prices have now increased on an annual basis for 36 consecutive months, reflecting continued demand despite inventory remaining below historically balanced levels. Heading into July, there were 1.56 million properties for sale, down 0.6% month-over-month but up 1.3% from the same period last year, representing a 4.6-month supply at the current sales pace. Homes spent a median of 28 days on the market, with first-time homebuyers accounting for 33% of home purchases.

Activity Snapshot

- 19.6% **+ 22.8%** **+ 2.9%**

One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Active Listings All Properties
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Residential real estate activity in the counties of Delta, Eagle, Garfield, Gunnison, Mesa, Moffat and Pitkin composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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JULY 2026

SINGLE FAMILY MARKET OVERVIEW


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Key Metrics	Historical Sparkbars	7-2025	7-2026	Percent Change	YTD 2025	YTD 2026	Percent Change
New Listings		132	118	- 10.6%	783	740	- 5.5%
Pending Sales		75	79	+ 5.3%	432	397	- 8.1%
Sold Listings		78	60	- 23.1%	404	364	- 9.9%
Median Sales Price		\$880,000	\$1,262,500	+ 43.5%	\$1,210,000	\$1,004,000	- 17.0%
Avg. Sales Price		\$2,186,436	\$3,587,308	+ 64.1%	\$3,999,296	\$3,128,210	- 21.8%
Pct. of List Price Received		96.6%	96.0%	- 0.6%	96.5%	95.7%	- 0.8%
Days on Market		105	126	+ 20.0%	111	138	+ 24.3%
Affordability Index		47	34	- 27.7%	35	42	+ 20.0%
Active Listings		452	509	+ 12.6%	--	--	--
Months Supply		7.9	9.2	+ 16.5%	--	--	--

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

JULY 2026

TOWNHOUSE-CONDO MARKET OVERVIEW

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Key Metrics	Historical Sparkbars	7-2025	7-2026	Percent Change	YTD 2025	YTD 2026	Percent Change
New Listings		82	70	- 14.6%	539	467	- 13.4%
Pending Sales		48	49	+ 2.1%	344	242	- 29.7%
Sold Listings		28	23	- 17.9%	247	216	- 12.6%
Median Sales Price		\$1,125,500	\$1,000,000	- 11.2%	\$1,175,000	\$980,000	- 16.6%
Avg. Sales Price		\$1,729,609	\$1,149,913	- 33.5%	\$2,378,023	\$2,250,440	- 5.4%
Pct. of List Price Received		96.5%	96.3%	- 0.2%	96.4%	96.9%	+ 0.5%
Days on Market		104	138	+ 32.7%	132	129	- 2.3%
Affordability Index		37	42	+ 13.5%	36	43	+ 19.4%
Active Listings		334	319	- 4.5%	--	--	--
Months Supply		8.0	9.0	+ 12.5%	--	--	--

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

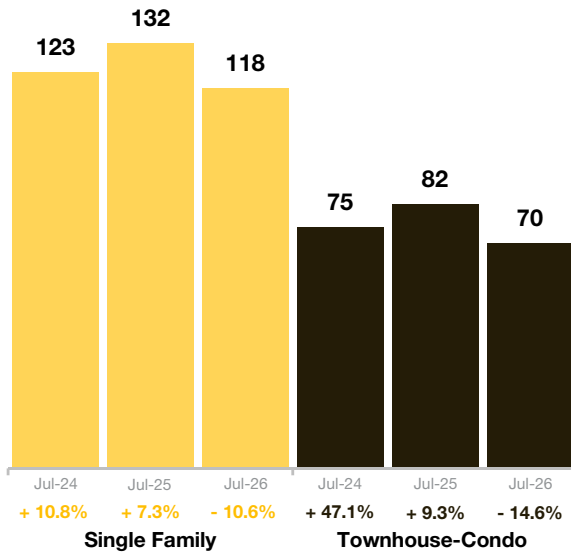
JULY 2026 NEW LISTINGS



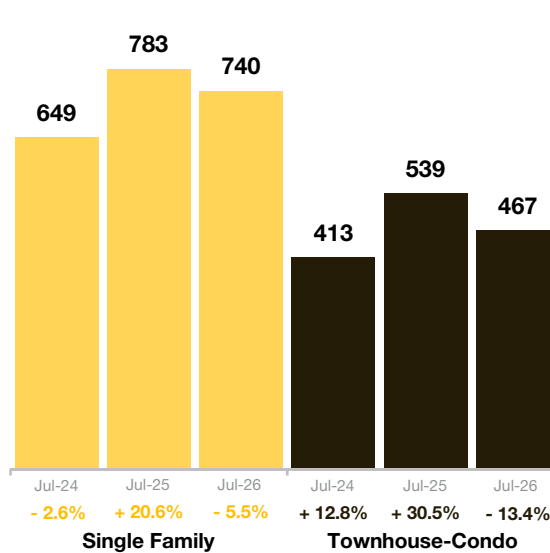
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July

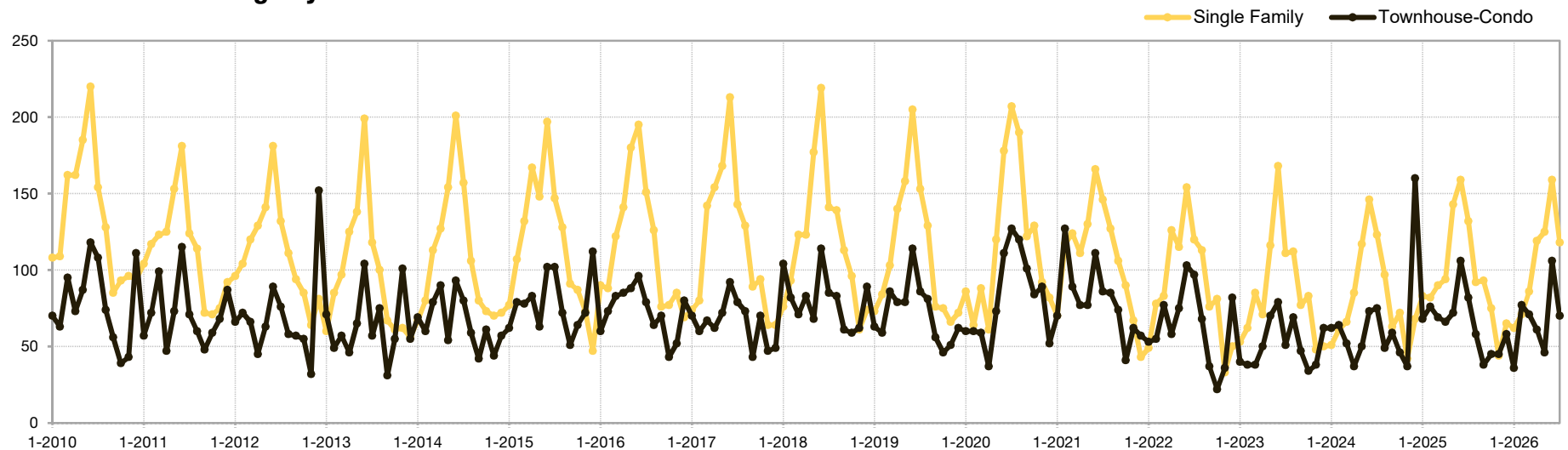


Year to Date



New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	92	-5.2%	58	+18.4%
Sep-2025	93	+47.6%	38	-35.6%
Oct-2025	75	+4.2%	45	-2.2%
Nov-2025	44	+4.8%	45	+21.6%
Dec-2025	65	-4.4%	58	-63.8%
Jan-2026	62	-25.3%	36	-47.1%
Feb-2026	71	-13.4%	77	+1.3%
Mar-2026	86	-4.4%	71	+2.9%
Apr-2026	119	+26.6%	61	-7.6%
May-2026	125	-12.6%	46	-36.1%
Jun-2026	159	0.0%	106	0.0%
Jul-2026	118	-10.6%	70	-14.6%

Historical New Listings by Month



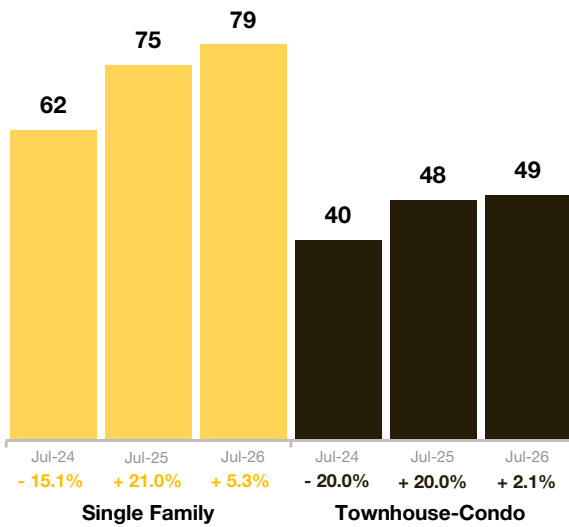
JULY 2026 PENDING SALES



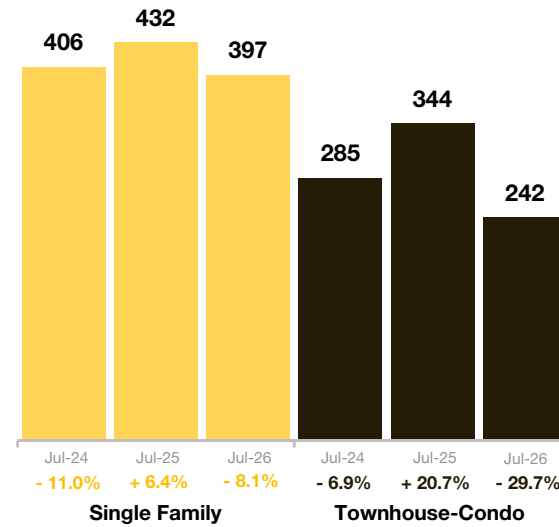
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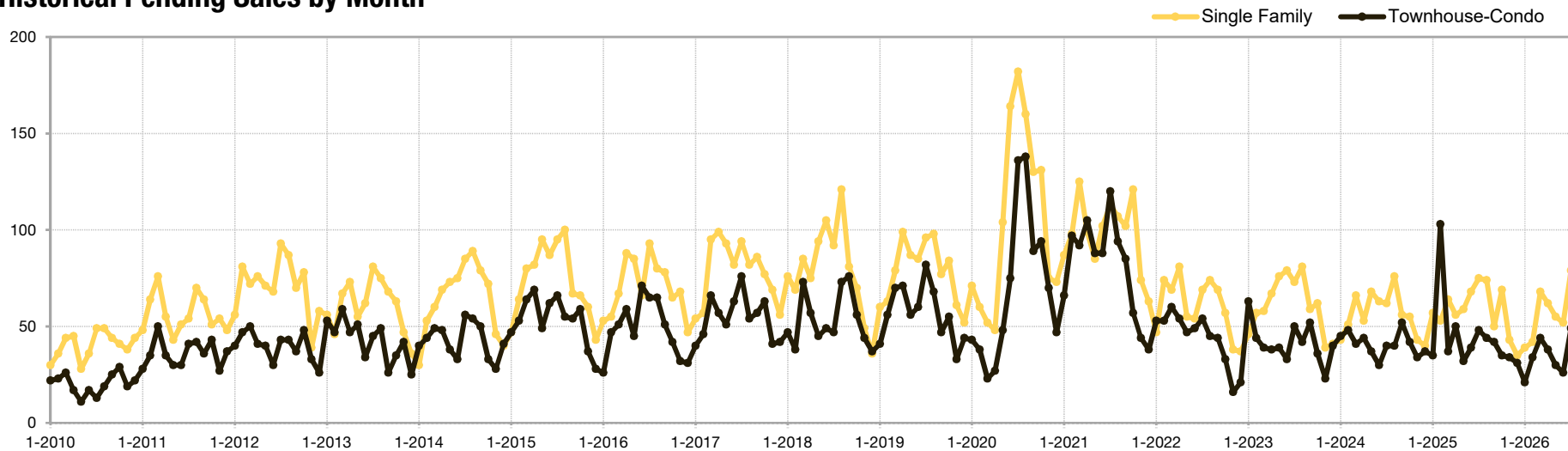


Year to Date



Pending Sales	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	74	-2.6%	44	+10.0%
Sep-2025	50	-10.7%	42	-19.2%
Oct-2025	69	+25.5%	35	-16.7%
Nov-2025	43	0.0%	34	0.0%
Dec-2025	35	-12.5%	31	-16.2%
Jan-2026	39	-31.6%	21	-40.0%
Feb-2026	42	-20.8%	34	-67.0%
Mar-2026	68	+6.3%	44	+18.9%
Apr-2026	62	+10.7%	38	-24.0%
May-2026	55	-6.8%	30	-6.3%
Jun-2026	52	-23.5%	26	-33.3%
Jul-2026	79	+5.3%	49	+2.1%

Historical Pending Sales by Month



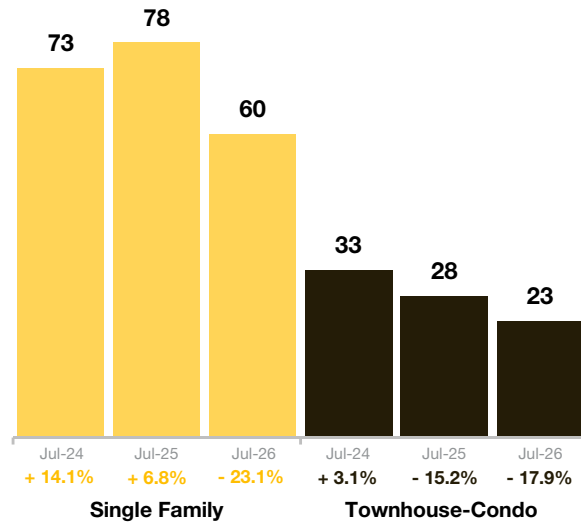
JULY 2026 SOLD LISTINGS



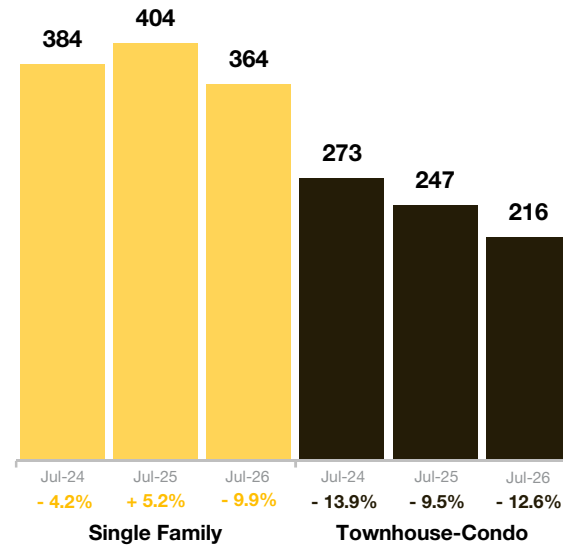
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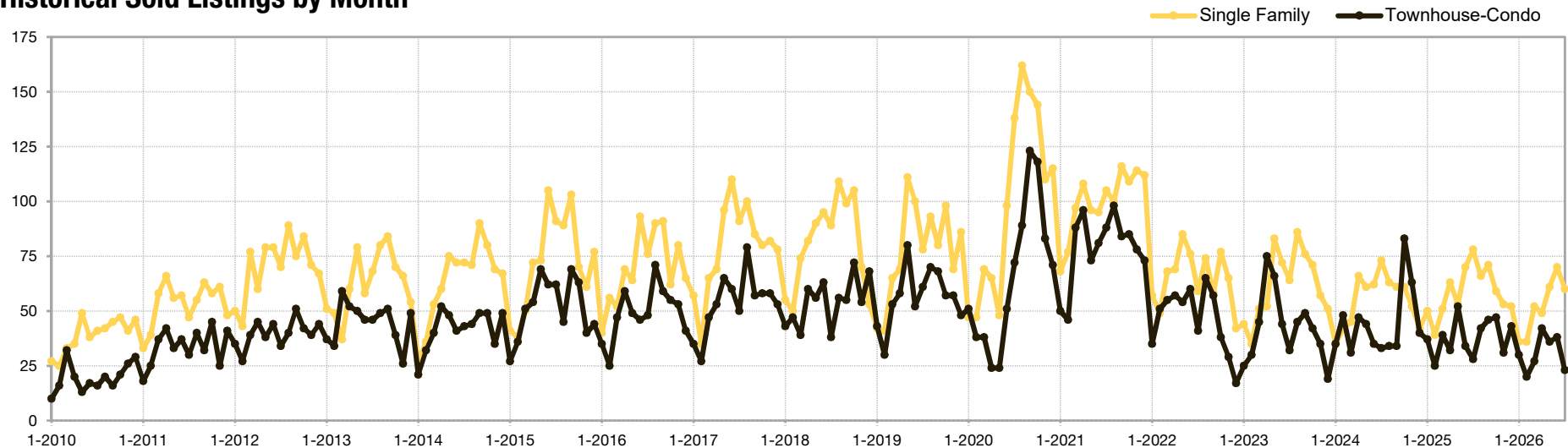


Year to Date



Sold Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	66	+4.8%	42	+23.5%
Sep-2025	71	+16.4%	46	+35.3%
Oct-2025	59	-3.3%	47	-43.4%
Nov-2025	53	+1.9%	31	-50.8%
Dec-2025	52	+23.8%	43	+7.5%
Jan-2026	36	-28.0%	30	-18.9%
Feb-2026	36	-7.7%	20	-20.0%
Mar-2026	52	+2.0%	27	-30.8%
Apr-2026	49	-22.2%	42	+31.3%
May-2026	61	+15.1%	36	-30.8%
Jun-2026	70	0.0%	38	+11.8%
Jul-2026	60	-23.1%	23	-17.9%

Historical Sold Listings by Month



JULY 2026 MEDIAN SALES PRICE

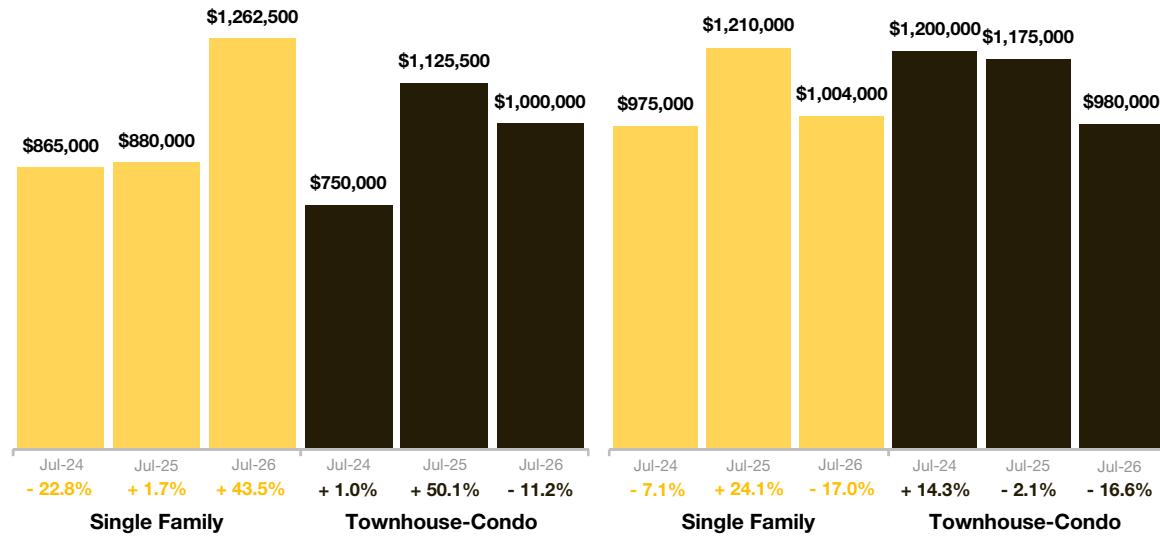


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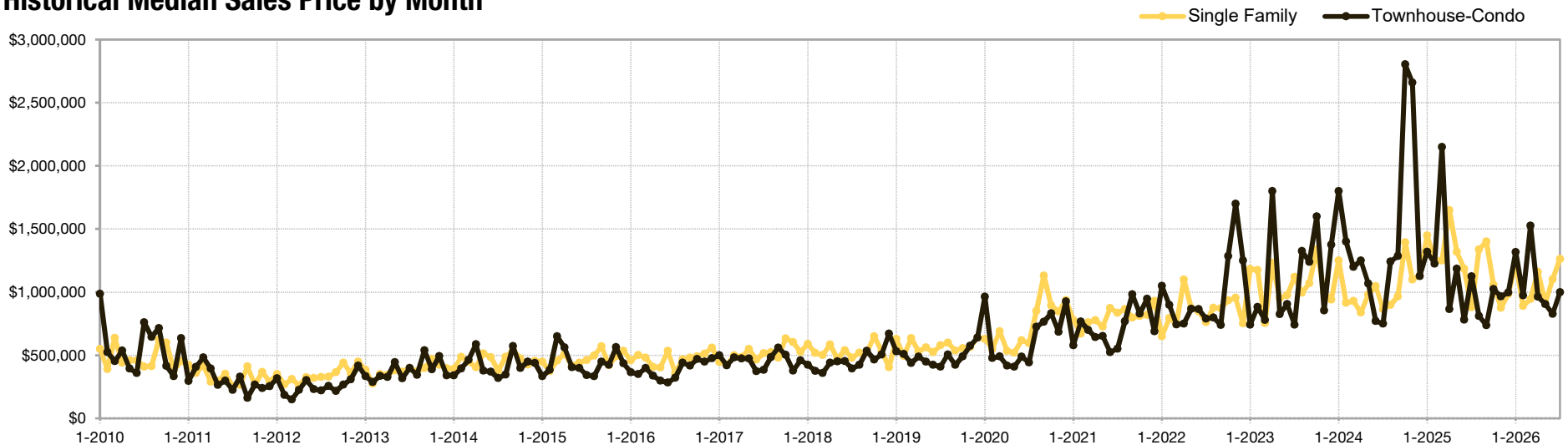
July

Year to Date



Median Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	\$1,338,250	+48.9%	\$811,313	-34.7%
Sep-2025	\$1,400,000	+45.1%	\$737,500	-42.6%
Oct-2025	\$1,057,000	-24.2%	\$1,025,000	-63.4%
Nov-2025	\$875,000	-20.5%	\$965,000	-63.7%
Dec-2025	\$984,000	-13.0%	\$998,000	-11.3%
Jan-2026	\$1,235,000	-14.8%	\$1,317,000	-0.2%
Feb-2026	\$890,000	-29.4%	\$973,000	-20.6%
Mar-2026	\$945,000	-24.4%	\$1,525,000	-29.1%
Apr-2026	\$1,160,000	-29.7%	\$962,500	+11.1%
May-2026	\$910,000	-31.1%	\$905,000	-23.7%
Jun-2026	\$1,102,500	-7.0%	\$827,500	+5.9%
Jul-2026	\$1,262,500	+43.5%	\$1,000,000	-11.2%

Historical Median Sales Price by Month



JULY 2026

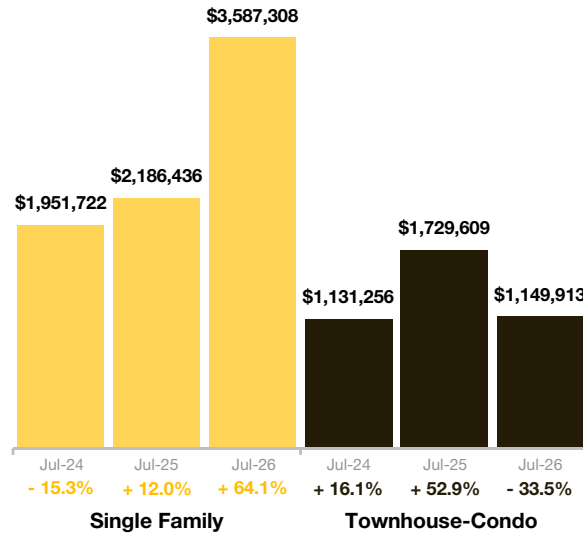
AVERAGE SALES PRICE



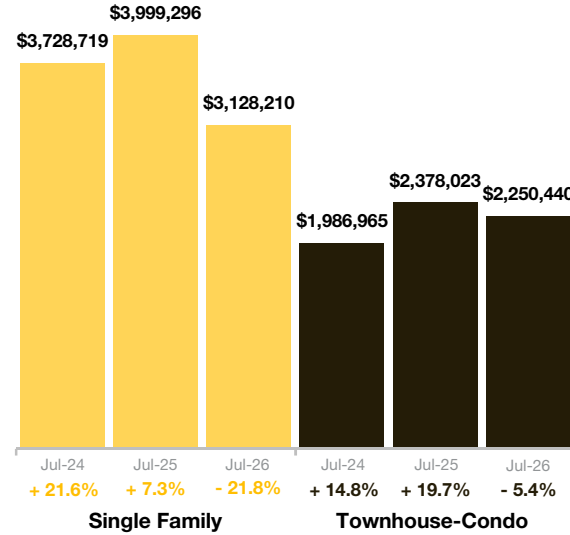
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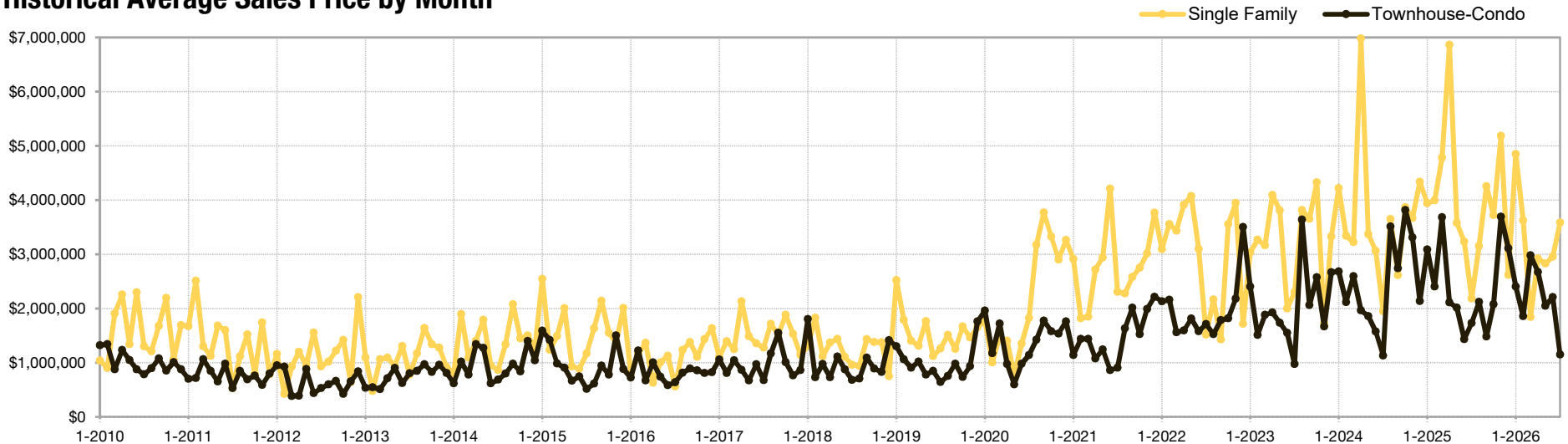


Year to Date



Avg. Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	\$3,148,526	-13.8%	\$2,123,295	-39.5%
Sep-2025	\$4,254,087	+62.8%	\$1,482,742	-45.9%
Oct-2025	\$3,721,748	-3.7%	\$2,079,498	-45.5%
Nov-2025	\$5,186,884	+41.5%	\$3,690,023	+11.4%
Dec-2025	\$2,621,405	-39.5%	\$3,110,553	+45.8%
Jan-2026	\$4,848,874	+23.0%	\$2,406,203	-22.1%
Feb-2026	\$3,624,008	-9.3%	\$1,856,750	-22.7%
Mar-2026	\$1,842,418	-61.5%	\$2,978,315	-19.1%
Apr-2026	\$2,919,260	-57.5%	\$2,672,512	+26.7%
May-2026	\$2,830,025	-20.9%	\$2,049,375	+1.7%
Jun-2026	\$2,956,076	-8.5%	\$2,207,592	+53.9%
Jul-2026	\$3,587,308	+64.1%	\$1,149,913	-33.5%

Historical Average Sales Price by Month



JULY 2026

PERCENT OF LIST PRICE RECEIVED

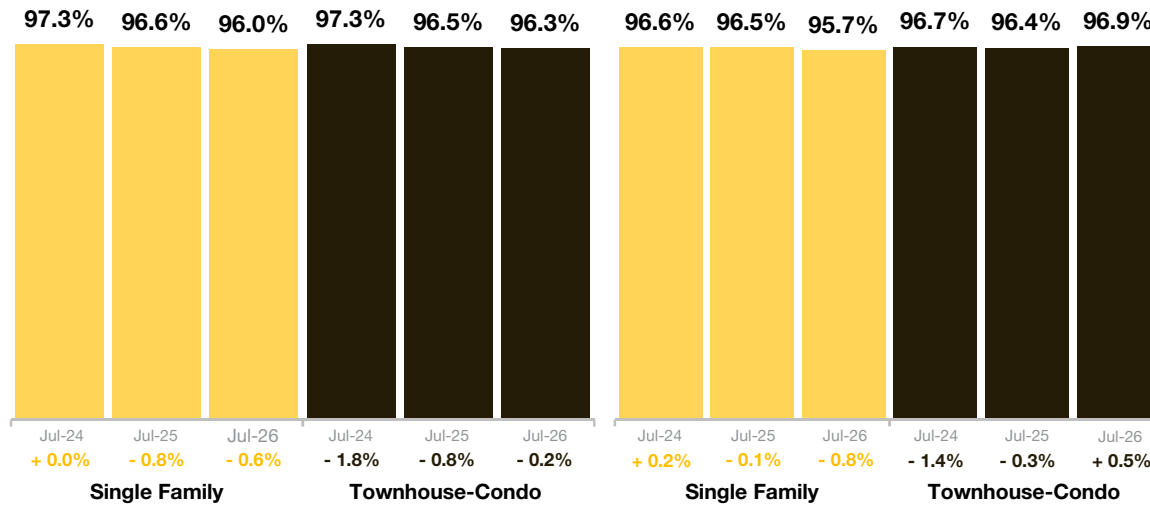


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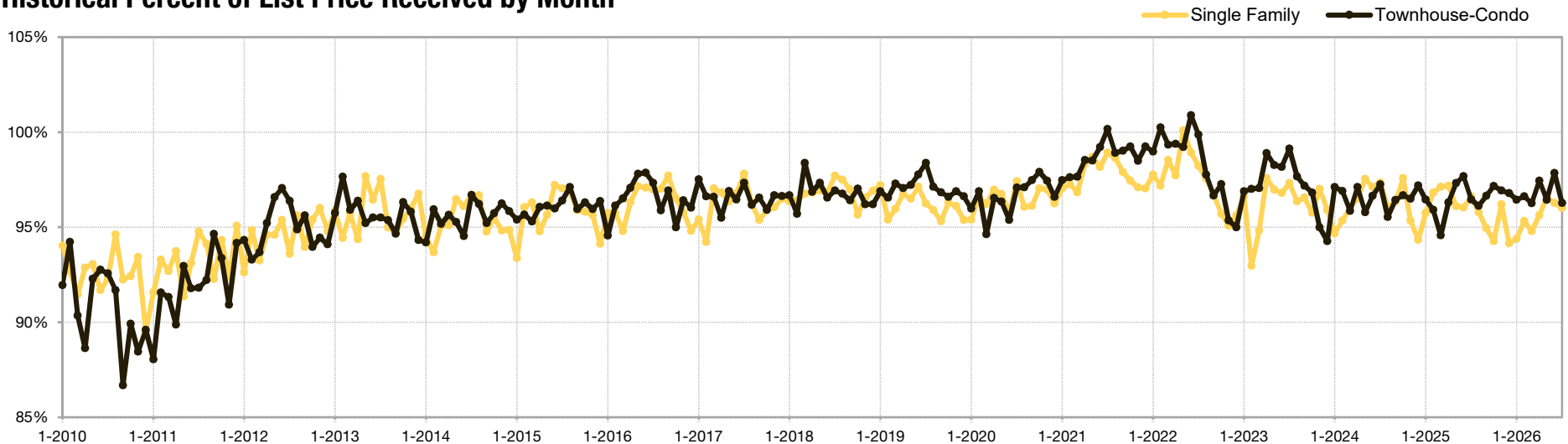
July

Year to Date



Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	95.8%	-0.3%	96.1%	+0.6%
Sep-2025	95.0%	-1.3%	96.7%	+0.3%
Oct-2025	94.3%	-3.4%	97.2%	+0.5%
Nov-2025	96.2%	+0.9%	96.9%	+0.4%
Dec-2025	94.2%	-0.1%	96.8%	-0.4%
Jan-2026	94.4%	-1.4%	96.4%	-0.1%
Feb-2026	95.3%	-1.5%	96.6%	+0.7%
Mar-2026	94.8%	-2.4%	96.3%	+1.8%
Apr-2026	95.6%	-1.6%	97.5%	+1.2%
May-2026	96.6%	+0.5%	96.4%	-0.9%
Jun-2026	96.3%	+0.3%	97.9%	+0.2%
Jul-2026	96.0%	-0.6%	96.3%	-0.2%

Historical Percent of List Price Received by Month



JULY 2026

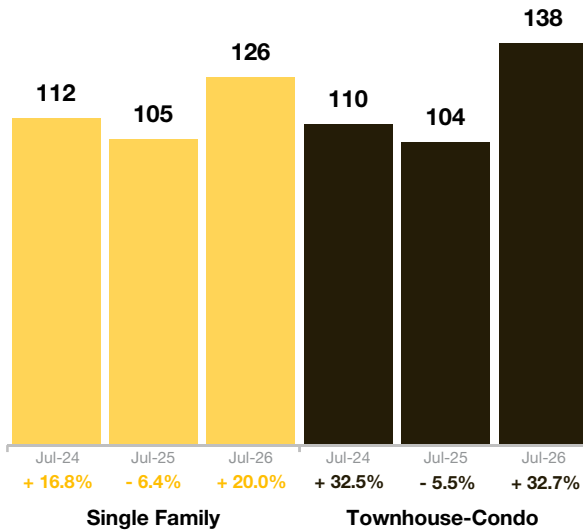
DAYS ON MARKET UNTIL SALE



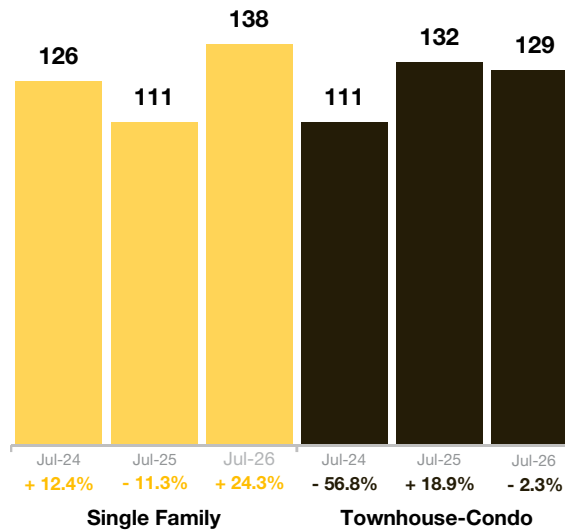
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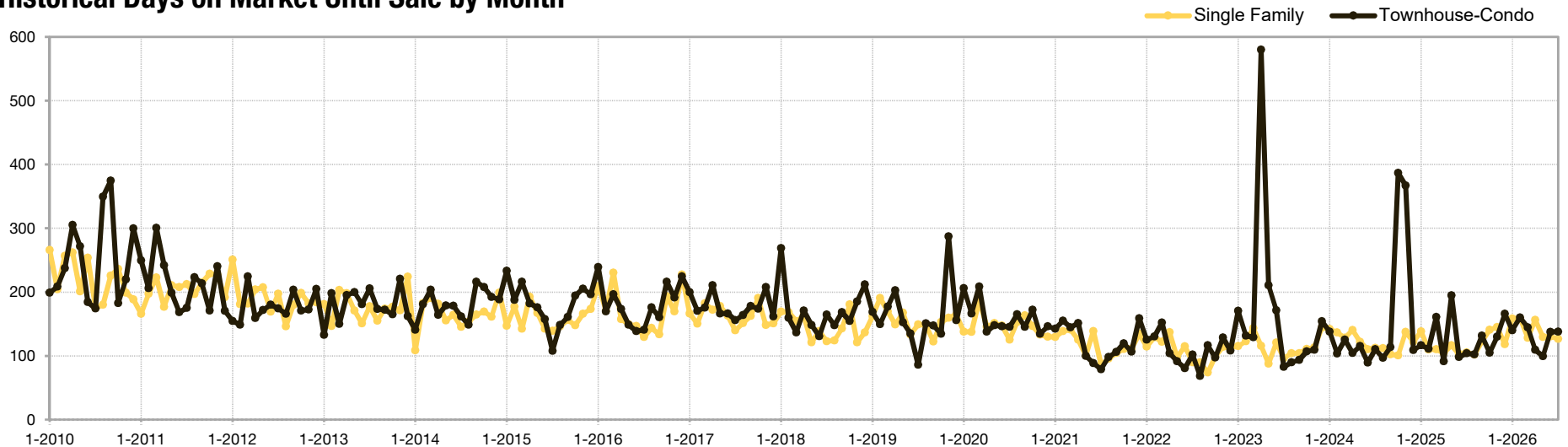


Year to Date



Days on Market Until Sale	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	102	-8.9%	102	+5.2%
Sep-2025	123	+20.6%	132	+15.8%
Oct-2025	141	+39.6%	105	-72.9%
Nov-2025	145	+5.8%	130	-64.6%
Dec-2025	118	-3.3%	166	+52.3%
Jan-2026	158	+14.5%	140	+19.7%
Feb-2026	159	+44.5%	160	+44.1%
Mar-2026	128	+15.3%	145	-9.9%
Apr-2026	156	+50.0%	110	+20.9%
May-2026	130	+12.1%	100	-48.7%
Jun-2026	130	+26.2%	138	+40.8%
Jul-2026	126	+20.0%	138	+32.7%

Historical Days on Market Until Sale by Month



JULY 2026

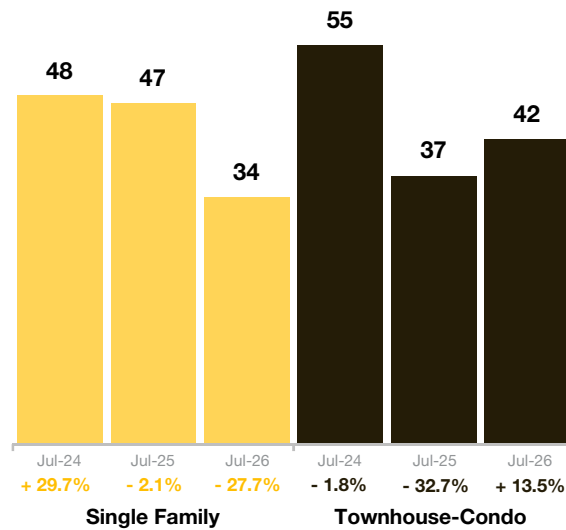
HOUSING AFFORDABILITY INDEX



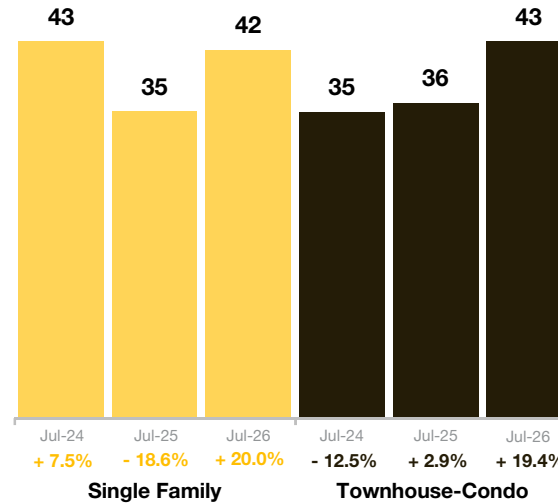
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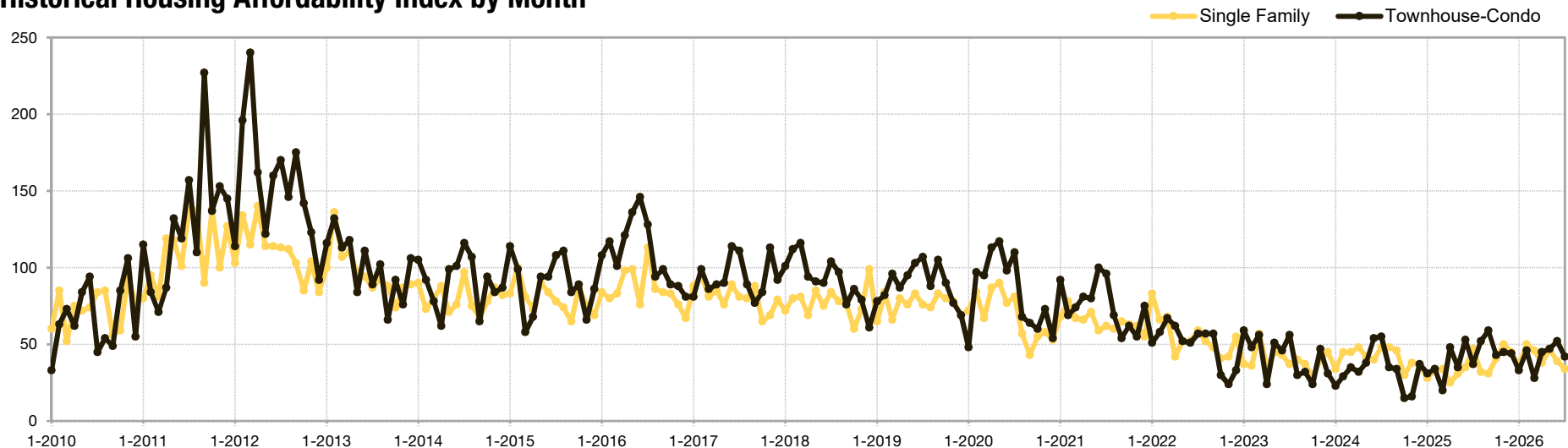


Year to Date



Housing Affordability Index	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	32	-33.3%	52	+48.6%
Sep-2025	31	-32.6%	59	+73.5%
Oct-2025	41	+36.7%	43	+186.7%
Nov-2025	50	+31.6%	45	+181.3%
Dec-2025	45	+21.6%	44	+18.9%
Jan-2026	36	+28.6%	33	+6.5%
Feb-2026	50	+51.5%	46	+35.3%
Mar-2026	46	+35.3%	28	+40.0%
Apr-2026	38	+52.0%	45	-6.3%
May-2026	47	+51.6%	47	+34.3%
Jun-2026	39	+11.4%	52	-1.9%
Jul-2026	34	-27.7%	42	+13.5%

Historical Housing Affordability Index by Month



JULY 2026

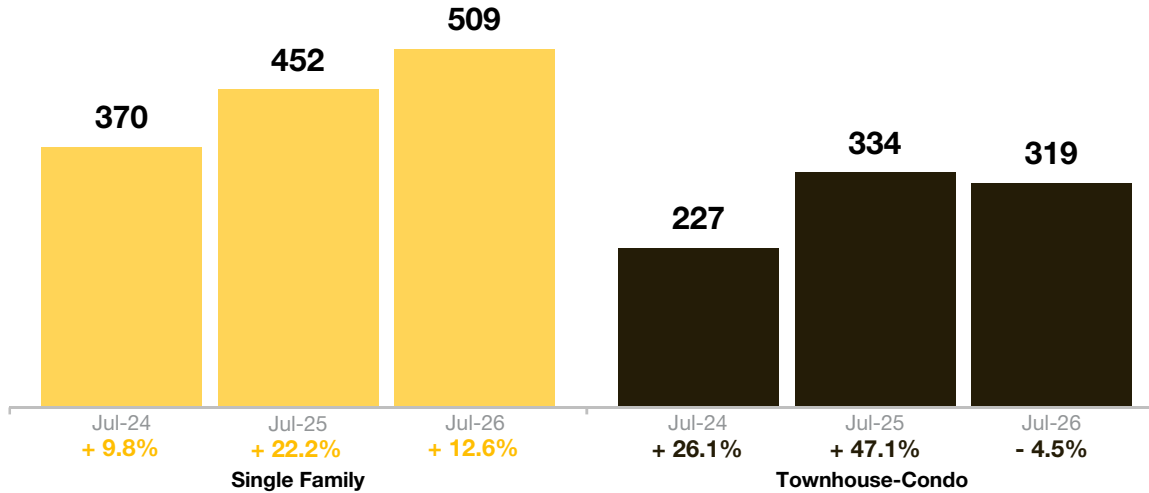
INVENTORY OF ACTIVE LISTINGS



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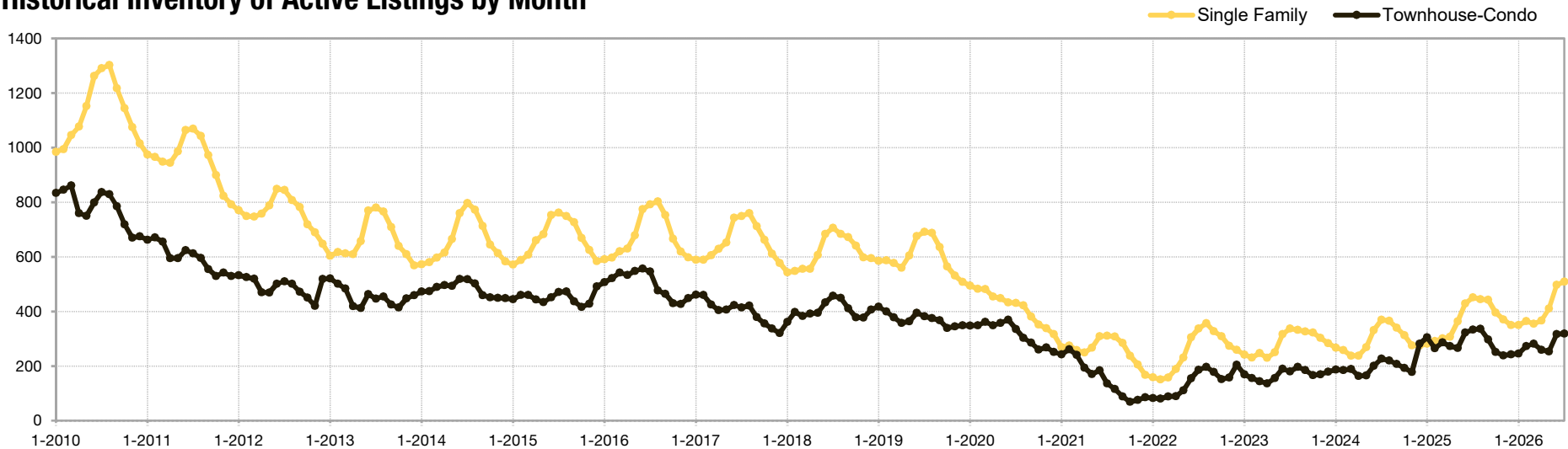
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July



Inventory of Active Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	445	+21.6%	336	+52.7%
Sep-2025	443	+30.3%	297	+42.8%
Oct-2025	396	+26.5%	252	+30.6%
Nov-2025	371	+34.4%	239	+34.3%
Dec-2025	350	+27.3%	243	-13.8%
Jan-2026	350	+24.1%	246	-19.3%
Feb-2026	365	+25.0%	273	+3.0%
Mar-2026	355	+17.9%	282	-1.7%
Apr-2026	367	+19.5%	259	-5.1%
May-2026	411	+12.9%	254	-4.5%
Jun-2026	497	+15.9%	317	-1.9%
Jul-2026	509	+12.6%	319	-4.5%

Historical Inventory of Active Listings by Month



JULY 2026

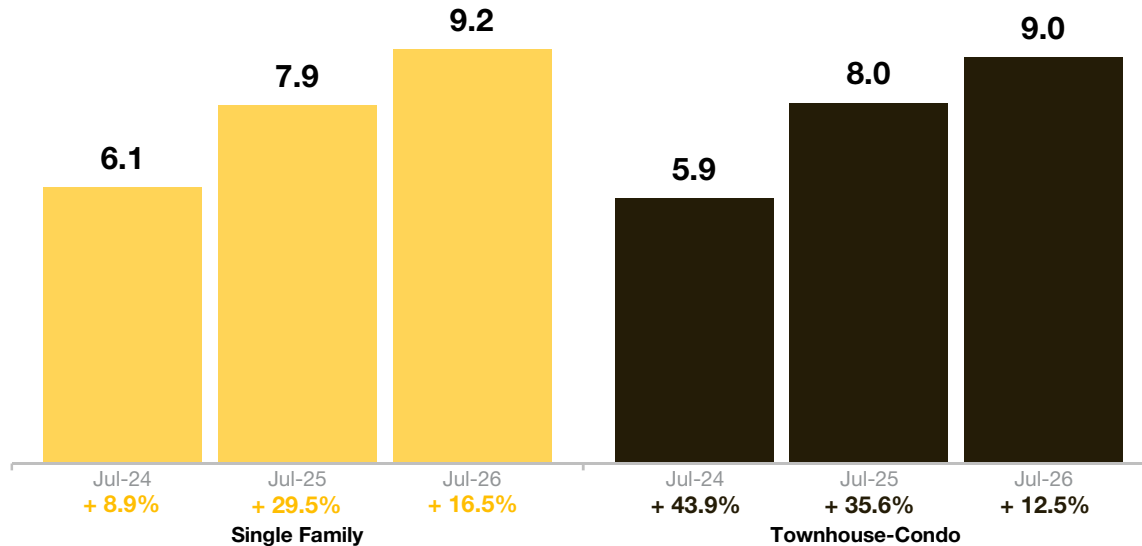
MONTHS SUPPLY OF INVENTORY



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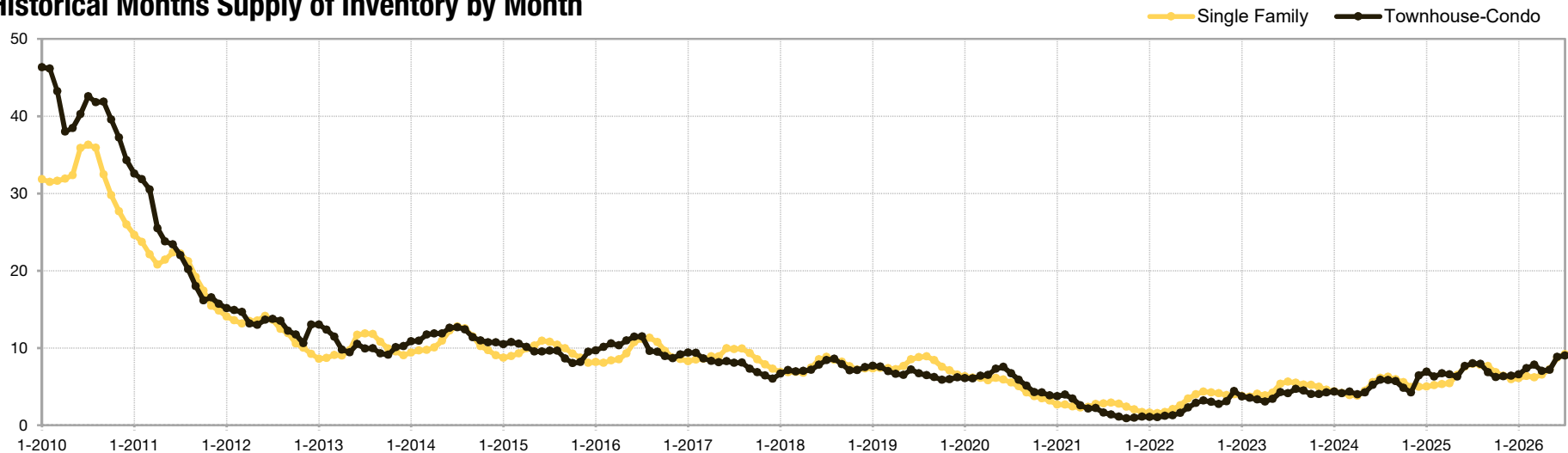
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July



Months Supply of Inventory	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Aug-2025	7.8	+23.8%	7.9	+36.2%
Sep-2025	7.6	+28.8%	6.8	+19.3%
Oct-2025	6.8	+23.6%	6.2	+29.2%
Nov-2025	6.4	+30.6%	6.3	+50.0%
Dec-2025	6.0	+20.0%	6.4	0.0%
Jan-2026	6.1	+22.0%	6.6	-4.3%
Feb-2026	6.4	+23.1%	7.4	+17.5%
Mar-2026	6.2	+17.0%	7.8	+16.4%
Apr-2026	6.5	+20.4%	7.0	+6.1%
May-2026	7.2	+10.8%	7.2	+14.3%
Jun-2026	8.7	+14.5%	8.8	+14.3%
Jul-2026	9.2	+16.5%	9.0	+12.5%

Historical Months Supply of Inventory by Month



JULY 2026

TOTAL MARKET OVERVIEW

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Key Metrics	Historical Sparkbars	7-2025	7-2026	Percent Change	YTD 2025	YTD 2026	Percent Change
New Listings		220	192	- 12.7%	1,371	1,230	- 10.3%
Pending Sales		126	131	+ 4.0%	807	661	- 18.1%
Sold Listings		107	86	- 19.6%	680	600	- 11.8%
Median Sales Price		\$890,000	\$1,092,500	+ 22.8%	\$1,155,000	\$980,000	- 15.2%
Avg. Sales Price		\$2,051,879	\$2,819,401	+ 37.4%	\$3,292,649	\$2,810,236	- 14.7%
Pct. of List Price Received		96.6%	96.2%	- 0.4%	96.5%	96.1%	- 0.4%
Days on Market		104	130	+ 25.0%	117	135	+ 15.4%
Affordability Index		47	39	- 17.0%	36	43	+ 19.4%
Active Listings		816	840	+ 2.9%	--	--	--
Months Supply		7.9	8.9	+ 12.7%	--	--	--

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

JULY 2026 SOLD LISTINGS

Actual sales that have closed in a given month.

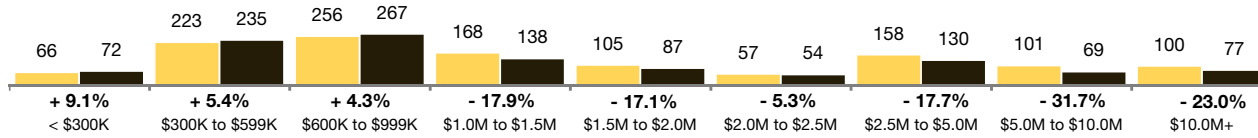


**COLDWELL BANKER
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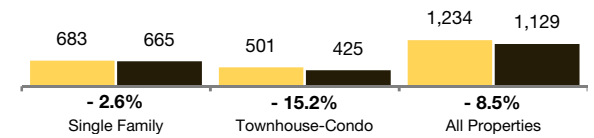
By Price Range – All Properties – Rolling 12 Months

7-2025 7-2026



By Property Type

7-2025 7-2026



Rolling 12 Months

Compared to Prior Month

Year to Date

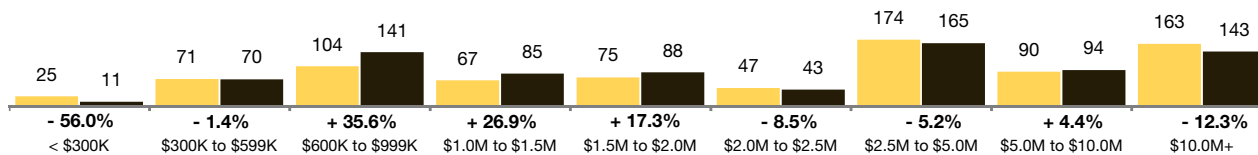
By Price Range	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family			Townhouse-Condo		
	7-2025	7-2026	Change	7-2025	7-2026	Change	6-2026	7-2026	Change	6-2026	7-2026	Change	7-2025	7-2026	Change	7-2025	7-2026	Change
\$299,999 and Below	9	16	+ 77.8%	18	24	+ 33.3%	2	2	0.0%	2	3	+ 50.0%	3	9	+ 200.0%	12	8	- 33.3%
\$300,000 to \$599,999	113	121	+ 7.1%	101	111	+ 9.9%	9	11	+ 22.2%	11	4	- 63.6%	66	71	+ 7.6%	57	50	- 12.3%
\$600,000 to \$999,999	177	179	+ 1.1%	79	87	+ 10.1%	21	13	- 38.1%	10	4	- 60.0%	100	101	+ 1.0%	47	52	+ 10.6%
\$1,000,000 to \$1,499,999	111	100	- 9.9%	56	38	- 32.1%	12	12	0.0%	2	5	+ 150.0%	71	54	- 23.9%	21	25	+ 19.0%
\$1,500,000 to \$1,999,999	62	54	- 12.9%	43	31	- 27.9%	5	5	0.0%	5	5	0.0%	41	30	- 26.8%	25	21	- 16.0%
\$2,000,000 to \$2,499,999	29	28	- 3.4%	28	26	- 7.1%	2	2	0.0%	2	0	- 100.0%	19	14	- 26.3%	16	11	- 31.3%
\$2,500,000 to \$4,999,999	60	64	+ 6.7%	98	66	- 32.7%	6	7	+ 16.7%	3	2	- 33.3%	28	32	+ 14.3%	43	31	- 27.9%
\$5,000,000 to \$9,999,999	46	44	- 4.3%	55	25	- 54.5%	8	3	- 62.5%	1	0	- 100.0%	26	26	0.0%	18	10	- 44.4%
\$10,000,000 and Above	76	59	- 22.4%	23	17	- 26.1%	5	5	0.0%	2	0	- 100.0%	50	27	- 46.0%	8	8	0.0%
All Price Ranges	683	665	- 2.6%	501	425	- 15.2%	70	60	- 14.3%	38	23	- 39.5%	404	364	- 9.9%	247	216	- 12.6%

INVENTORY OF ACTIVE LISTINGS

A measure of the number of homes available for sale at a given time.

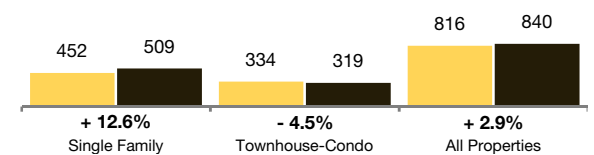
By Price Range – All Properties

7-2025 7-2026



By Property Type

7-2025 7-2026



Compared to Prior Year

Compared to Prior Month

Year to Date

By Price Range	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family		Townhouse-Condo		
	7-2025	7-2026	Change	7-2025	7-2026	Change	6-2026	7-2026	Change	6-2026	7-2026	Change					
\$299,999 and Below	5	3	- 40.0%	7	3	- 57.1%	3	3	0.0%	2	3	+ 50.0%					
\$300,000 to \$599,999	31	34	+ 9.7%	34	33	- 2.9%	34	34	0.0%	39	33	- 15.4%					
\$600,000 to \$999,999	60	91	+ 51.7%	42	49	+ 16.7%	76	91	+ 19.7%	52	49	- 5.8%					
\$1,000,000 to \$1,499,999	29	48	+ 65.5%	35	36	+ 2.9%	53	48	- 9.4%	33	36	+ 9.1%					
\$1,500,000 to \$1,999,999	47	52	+ 10.6%	27	36	+ 33.3%	53	52	- 1.9%	32	36	+ 12.5%					
\$2,000,000 to \$2,499,999	22	23	+ 4.5%	22	20	- 9.1%	19	23	+ 21.1%	21	20	- 4.8%					
\$2,500,000 to \$4,999,999	76	84	+ 10.5%	97	81	- 16.5%	86	84	- 2.3%	75	81	+ 8.0%					
\$5,000,000 to \$9,999,999	46	52	+ 13.0%	44	42	- 4.5%	47	52	+ 10.6%	44	42	- 4.5%					
\$10,000,000 and Above	136	122	- 10.3%	26	19	- 26.9%	126	122	- 3.2%	19	19	0.0%					
All Price Ranges	452	509	+ 12.6%	334	319	- 4.5%	497	509	+ 2.4%	317	319	+ 0.6%					

There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.



New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.