



1st Quarter Sales · Year-to-Year Comparison

SINGLE FAMILY

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2016	138 / 39 / 24 (-6% / +39% / +60%)	67 / 19 / 15 (-19% / 0% / +7%)	74 / 23 / 14 (-26% / +15% / -17%)
2017	125 / 34 / 28 (-9% / -12% / +16%)	59 / 30 / 18 (-11% / +57% / +20%)	62 / 26 / 23 (-16% / +13% / +64%)
2018	73 / 21 / 35 (-41% / -38% / +25%)	62 / 27 / 24 (+5% / -10% / +33%)	51 / 23 / 18 (-17% / -11% / -21%)
2019	61 / 28 / 25 (-16% / +33% / -28%)	68 / 32 / 24 (+9% / +18% / 0%)	45 / 20 / 15 (-11% / -13% / -16%)
2020	53 / 20 / 22 (-13% / -28% / -12%)	58 / 16 / 21 (-14% / -50% / -12%)	51 / 20 / 16 (+13% / 0% / +6%)
2021	60 / 40 / 23 (+13% / +100% / +4%)	46 / 31 / 19 (-20% / +93% / -9%)	40 / 23 / 18 (-21% / +15% / +12%)
2022	24 / 12 / 16 (-60% / -70% / -30%)	48 / 31 / 19 (+4% / 0% / 0%)	20 / 8 / 11 (-50% / -65% / -38%)

Sold Volume

2016	\$13,999,242 (up 31%)	\$5,893,500 (up 26%)	\$5,366,000 (down 21%)
2017	\$18,722,338 (up 33%)	\$7,586,900 (up 28%)	\$10,081,449 (up 87%)
2018	\$29,919,212 (up 59%)	\$11,365,617 (up 49%)	\$7,530,500 (down 25%)
2019	\$17,673,560 (down 40%)	\$13,023,795 (up 14%)	\$7,657,530 (up 1%)
2020	\$27,964,895 (up 58%)	\$17,236,286 (up 32%)	\$9,006,500 (up 17%)
2021	\$32,178,400 (up 15%)	\$15,644,243 (down 9%)	\$19,376,000 (up 115%)
2022	\$26,551,450 (down 17%)	\$16,523,776 (up 5%)	\$11,312,225 (down 41%)

Average Sales Price

2016	\$583,302 (down 18%)	\$392,900 (up 18%)	\$383,286 (down 5%)
2017	\$668,655 (up 14%)	\$421,494 (up 7%)	\$438,324 (up 14%)
2018	\$854,835 (up 27%)	\$473,567 (up 12%)	\$418,361 (down 4%)
2019	\$706,942 (down 17%)	\$542,658 (up 14%)	\$510,502 (up 22%)
2020	\$1,271,132 (up 79%)	\$820,776 (up 51%)	\$562,906 (up 10%)
2021	\$1,399,061 (up 10%)	\$823,381 (up 0%)	\$1,076,444 (up 91%)
2022	\$1,659,466 (up 18%)	\$947,516 (up 15%)	\$1,028,384 (down 4%)

TOWNHOMES

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2016	72 / 24 / 21 (-28% / +26% / +16%)	12 / 5 / 1 (+20% / +25% / -66%)	6 / 2 / 1 (+50% / +100% / +%)
2017	96 / 57 / 19 (+33% / +137% / -9%)	5 / 4 / 2 (-58% / -20% / +100%)	1 / 1 / 1 (-83% / -50% / 0%)
2018	59 / 31 / 33 (-38% / -45% / +73%)	4 / 2 / 4 (-20% / -50% / +100%)	1 / 0 / 0 (0% / -% / -%)
2019	36 / 25 / 20 (-38% / -19% / -39%)	15 / 9 / 5 (+275% / +350% / +25%)	1 / 1 / 0 (0% / +% / 0%)
2020	65 / 17 / 14 (+80% / -32% / -30%)	11 / 7 / 5 (-26% / -22% / 0%)	0 / 0 / 0 (-% / -% / 0%)
2021	39 / 27 / 15 (-40% / +58% / +7%)	29 / 27 / 6 (+163% / +285% / +20%)	2 / 1 / 1 (+% / +% / +%)
2022	27 / 21 / 17 (-30% / -22% / +13%)	5 / 5 / 5 (-82% / -81% / -16%)	1 / 1 / 0 (-50% / 0% / 0%)

Sold Volume

2016	\$8,326,620 (up 40%)	\$353,000 (down 21%)	\$256,000 (up %)
2017	\$9,890,925 (up 18%)	\$704,000 (up 99%)	\$213,750 (down 16%)
2018	\$16,066,671 (up 62%)	\$1,124,000 (up 59%)	-
2019	\$14,897,737 (down 7%)	\$2,758,500 (up 145%)	-
2020	\$8,509,918 (down 42%)	\$2,503,750 (down 9%)	-
2021	\$11,074,757 (up 30%)	\$4,016,000 (up 60%)	\$366,000 (up %)
2022	\$17,196,600 (up 55%)	\$3,575,576 (down 10%)	\$805,000 (up 119%)

Average Sales Price

2016	\$450,948 (up 26%)	\$353,000 (up 135%)	\$256,000 (up %)
2017	\$520,575 (up 15%)	\$352,000 (down 0%)	\$213,750 (down 16%)
2018	\$544,474 (up 5%)	\$455,000 (up 29%)	-
2019	\$744,887 (up 37%)	\$551,700 (up 21%)	-
2020	\$684,243 (down 8%)	\$500,750 (down 9%)	-
2021	\$796,327 (up 16%)	\$669,333 (up 34%)	\$366,000 (up %)
2022	\$1,106,367 (up 39%)	\$715,115 (up 7%)	\$805,000 (up 119%)

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CONDOS

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2016	124 / 52 / 43 (-29% / +8% / +2%)	44 / 17 / 19 (-48% / -32% / +58%)	10 / 4 / 4 (-44% / -50% / -42%)
2017	108 / 69 / 39 (-12% / +32% / -9%)	47 / 17 / 18 (+6% / 0% / -5%)	13 / 6 / 3 (+30% / +50% / -25%)
2018	84 / 60 / 43 (-22% / -13% / +10%)	38 / 25 / 25 (-19% / +47% / +38%)	19 / 6 / 6 (+46% / 0% / +100%)
2019	134 / 69 / 59 (+59% / +15% / +37%)	46 / 23 / 21 (+21% / -8% / -16%)	13 / 2 / 4 (-31% / -66% / -33%)
2020	173 / 59 / 71 (-10% / -37% / -15%)	36 / 18 / 17 (-21% / -21% / -19%)	20 / 4 / 3 (+53% / +100% / -25%)
2021	87 / 66 / 52 (-25% / +78% / -4%)	26 / 23 / 18 (-27% / +27% / +5%)	14 / 5 / 7 (-30% / +25% / +133%)
2022	66 / 57 / 29 (-24% / -13% / -44%)	23 / 19 / 20 (-11% / -17% / +11%)	21 / 7 / 6 (+50% / +40% / -14%)

Sold Volume

2016	\$10,885,950 (up 21%)	\$2,789,400 (up 124%)	\$724,500 (down 32%)
2017	\$9,542,400 (down 12%)	\$3,257,800 (up 16%)	\$535,000 (down 26%)
2018	\$15,028,700 (up 57%)	\$4,497,750 (up 38%)	\$1,186,665 (up 121%)
2019	\$23,876,300 (up 58%)	\$4,912,400 (up 9%)	\$1,022,000 (down 13%)
2020	\$27,011,690 (down 9%)	\$3,101,500 (down 36%)	\$857,500 (down 16%)
2021	\$23,719,338 (up 4%)	\$4,728,100 (up 52%)	\$2,247,900 (up 162%)
2022	\$18,663,008 (down 21%)	\$8,665,900 (up 83%)	\$3,801,185 (up 69%)

Average Sales Price

2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)
2017	\$244,677 (down 3%)	\$180,989 (down 1%)	\$178,333 (down 1%)
2018	\$349,505 (up 42%)	\$179,910 (down 0%)	\$197,778 (up 10%)
2019	\$404,683 (up 15%)	\$233,924 (up 30%)	\$255,500 (up 29%)
2020	\$380,446 (up 7%)	\$206,600 (down 12%)	\$285,833 (up 11%)
2021	\$456,141 (up 0%)	\$289,256 (up 40%)	\$321,129 (up 12%)
2022	\$643,552 (up 41%)	\$433,295 (up 50%)	\$633,531 (up 97%)

VACANT LAND

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
	# Active / # Under Contract / # Sold		
2016	183 / 12 / 10 (0% / -25% / -23%)	160 / 12 / 9 (-13% / +33% / 0%)	86 / 7 / 3 (+7% / +133% / 0%)
2017	159 / 27 / 20 (-13% / +125% / +100%)	154 / 11 / 7 (-3% / -8% / -22%)	75 / 10 / 9 (-12% / +42% / +200%)
2018	127 / 29 / 22 (-20% / +7% / +10%)	138 / 21 / 10 (-10% / +90% / +42%)	73 / 17 / 19 (-2% / +70% / +111%)
2019	109 / 23 / 15 (-14% / -20% / -31%)	115 / 17 / 16 (-16% / -19% / +60%)	59 / 4 / 7 (-19% / -76% / -63%)
2020	95 / 16 / 20 (-12% / -30% / +33%)	106 / 11 / 8 (-7% / -35% / -50%)	71 / 8 / 7 (+20% / +100% / 0%)
2021	95 / 51 / 48 (0% / +218% / +140%)	96 / 58 / 43 (-9% / +427% / +437%)	40 / 16 / 18 (-43% / +100% / +157%)
2022	43 / 23 / 19 (-54% / -54% / -60%)	89 / 42 / 34 (-7% / -27% / -20%)	29 / 11 / 7 (-27% / -31% / -61%)

Sold Volume

2016	\$1,325,050 (down 0%)	\$336,500 (down 8%)	\$60,675 (down 88%)
2017	\$3,599,000 (up 171%)	\$472,500 (up 40%)	\$1,751,500 (up 2,786%)
2018	\$3,378,600 (down 6%)	\$637,500 (up 34%)	\$1,577,800 (down 9%)
2019	\$2,692,000 (down 20%)	\$1,806,399 (up 183%)	\$525,000 (down 66%)
2020	\$4,166,500 (up 54%)	\$209,100 (down 88%)	\$789,400 (up 50%)
2021	\$12,840,720 (up 208%)	\$4,803,320 (up 2,197%)	\$2,405,505 (up 204%)
2022	\$6,474,300 (down 49%)	\$5,181,150 (up 7%)	\$1,000,500 (down 58%)

Average Sales Price

2016	\$132,505 (up 29%)	\$37,389 (down 8%)	\$20,225 (down 88%)
2017	\$179,950 (up 35%)	\$67,500 (up 80%)	\$194,611 (up 862%)
2018	\$153,573 (down 14%)	\$63,750 (down 5%)	\$83,042 (down 57%)
2019	\$179,467 (up 16%)	\$112,900 (up 77%)	\$75,000 (down 9%)
2020	\$208,325 (up 16%)	\$26,138 (down 76%)	\$112,771 (up 50%)
2021	\$267,515 (up 28%)	\$111,705 (up 327%)	\$133,639 (up 18%)
2022	\$340,753 (up 27%)	\$152,387 (up 36%)	\$142,929 (up 6%)

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