

1st Quarter Sales Comparison Year-to-Year

RESIDENTIAL

Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2010	386 / 26 / 16 (-6% / +53% / +6%)	188 / 7 / 5 (-7% / -46% / -44%)	155 / 14 / 9 (-2% / +27% / +28%)
2011	343 / 19 / 23 (-11% / -27% / +44%)	172 / 8 / 13 (-9% / +14% / +160%)	125 / 11 / 9 (-19% / -21% / even)
2012	309 / 43 / 37 (-10% / +126% / +61%)	131 / 17 / 8 (-24% / +113% / -38%)	135 / 14 / 11 (+6% / +27% / +22%)
2013	244 / 34 / 28 (-21% / -21% / -24%)	111 / 23 / 23 (-15% / +35% / +188%)	102 / 15 / 16 (-24% / +7% / +45%)
2014	255 / 57 / 52 (+5% / +68% / +86%)	101 / 19 / 11 (-9% / -17% / -52%)	81 / 11 / 19 (-21% / -27% / +19%)
2015	245 / 50 / 33 (-4% / -12% / -37%)	94 / 25 / 17 (-7% / +32% / +55%)	101 / 20 / 16 (+24% / +82% / -16%)
2016	208 / 64 / 44 (-16% / 36% / 33%)	77 / 23 / 16 (-17% / -8% / -6%)	101 / 23 / 14 (0% / +10% / -18%)

SOLD VOLUME

2010	\$9,026,600 (up 37%)	\$1,335,000 (down 55%)	\$2,518,375 (up 52%)
2011	\$10,309,700 (up 14%)	\$4,224,900 (up 216%)	\$2,155,500 (down 14%)
2012	\$18,241,126 (up 77%)	\$1,961,537 (down 54%)	\$2,427,525 (up 13%)
2013	\$13,391,550 (down 27%)	\$8,120,086 (up 314%)	\$4,106,000 (up 69%)
2014	\$24,508,809 (up 83%)	\$3,793,580 (down 53%)	\$3,652,500 (down 11%)
2015	\$16,618,825 (down 32%)	\$5,099,200 (up 34%)	\$6,860,508 (up 88%)
2016	\$21,752,682 (up 31%)	\$6,246,500 (up 22%)	\$5,282,000 (down 23%)

AVERAGE SALES PRICE

2010	\$564,163 (up 27%)	\$267,000 (down 19%)	\$279,819 (up 18%)
2011	\$448,248 (down 21%)	\$324,992 (up 22%)	\$239,500 (down 14%)
2012	\$493,003 (up 10%)	\$245,192 (down 25%)	\$220,684 (down 8%)
2013	\$470,083 (down 5%)	\$325,534 (up 33%)	\$225,343 (up 2%)
2014	\$471,323 (up 0.3%)	\$344,871 (up 8%)	\$405,833 (up 81%)
2015	\$520,976 (up 7%)	\$241,043 (down 13%)	\$403,559 (down 1%)
2016	\$490,124 (down 6%)	\$372,950 (up 55%)	\$321,308 (down 20%)

CONDOS

Active Listings / # Under Contract / # Sold

	Winter Park, Fraser & Tabernash	Granby	Lake Granby to Grand Lake
2010	343 / 40 / 23 (-15% / +122% / +53%)	114 / 17 / 7 (+4% / + / +)	29 / 4 / 3 (+21% / +300% / +200)
2011	287 / 33 / 21 (-16% / -17% / -8%)	157 / 42 / 25 (+37% / +147% / +257%)	21 / 3 / 2 (-27% / -25% / -33%)
2012	309 / 35 / 29 (+8% / +6% / +38%)	118 / 20 / 16 (-24% / -52% / -36%)	20 / 2 / 3 (-4% / -33% / +50%)
2013	264 / 36 / 47 (-15% / +3% / +62%)	117 / 24 / 24 (-1% / +20% / +50%)	17 / 1 / 1 (-15% / -50% / -66%)
2014	241 / 53 / 42 (-9% / +47% / -11%)	73 / 5 / 7 (-38% / -79% / -71%)	16 / 2 / 2 (-6% / +100% / +100%)
2015	173 / 49 / 42 (-28% / -5% / 0%)	86 / 26 / 12 (+17% / +420% / +71%)	18 / 8 / 7 (0% / +200% / +100%)
2016	124 / 56 / 43 (-29% / +16% / +2%)	44 / 18 / 19 (-48% / -31% / +58%)	11 / 5 / 4 (-38% / -37% / -42%)

SOLD VOLUME

2010	\$4,279,100 (up 12%)	\$1,564,165 (up 38%)	\$626,800 (up 93%)
2011	\$5,651,300 (up 32%)	\$2,567,817 (up 64%)	\$290,500 (down 53%)
2012	\$5,559,650 (down 1%)	\$1,309,455 (down 45%)	\$474,000 (up 63%)
2013	\$8,581,781 (up 54%)	\$4,501,800 (up 244%)	\$230,002 (down 51%)
2014	\$8,835,325 (up 3%)	\$955,825 (down 79%)	\$280,000 (up 22%)
2015	\$8,957,740 (up 1%)	\$1,244,600 (up 30%)	\$531,000 (up 89%)
2016	\$10,885,950 (up 21%)	\$2,789,400 (up 124%)	\$724,500 (up 36%)

AVERAGE SALES PRICE

2010	\$186,048 (down 26%)	\$223,452 (up)	\$209,933 (down 35%)
2011	\$269,110 (up 44%)	\$102,713 (down 54%)	\$145,250 (down 30%)
2012	\$191,712 (down 28%)	\$81,841 (down 20%)	\$158,000 (up 8%)
2013	\$204,328 (up 7%)	\$187,575 (up 129%)	\$230,002 (up 46%)
2014	\$200,803 (up 2%)	\$136,546 (down 27%)	\$140,000 (down 78%)
2015	\$213,280 (up 6%)	\$103,717 (down 24%)	\$152,571 (down 5%)
2016	\$253,162 (up 18%)	\$146,811 (up 41%)	\$181,125 (up 18%)

This information is deemed reliable but not guaranteed from the Grand County Board of REALTORS Multiple Listing Service and represents sales by all area Brokers. For more Grand County, CO Real Estate statistical information go to www.REWinterPark.com/Stats.



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www.REWinterPark.com

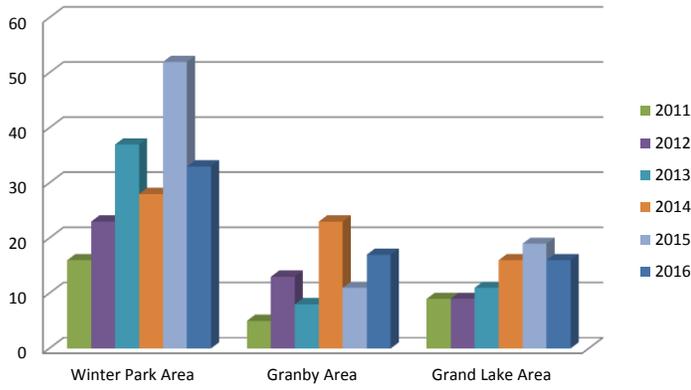
info@rewinterpark.com



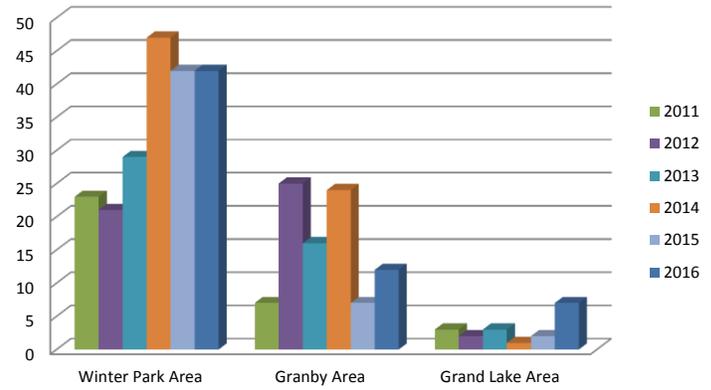
VACANT LAND

	Winter Park Area	Granby Area	Grand Lake Area	
# SOLD	2013	13	4	2
	2014	11	5	2
	2015	13	9	3
	2016	10	9	3
AVERAGE SALES PRICE	2013	\$200,713	\$29,688	\$49,250
	2014	\$209,963	\$44,880	\$35,500
	2015	\$102,481	\$40,900	\$169,133
	2016	\$132,505	\$37,389	\$20,225
TOTAL SALES VOLUME	2013	\$2,609,500	\$118,750	\$98,500
	2014	\$2,309,588	\$224,400	\$71,000
	2015	\$1,332,250	\$368,100	\$507,400
	2016	\$1,325,050	\$336,500	\$60,675

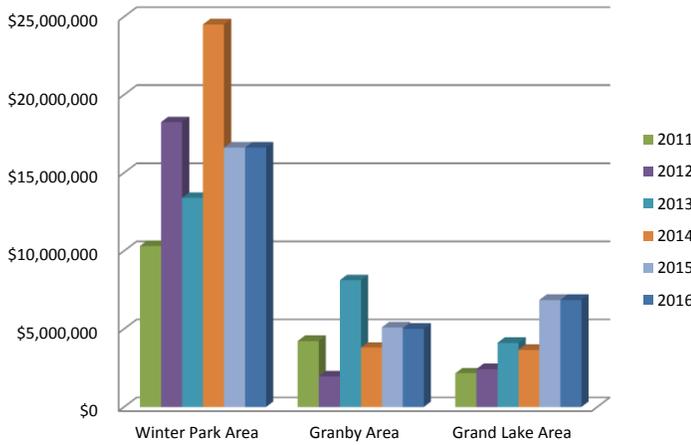
Residential - Number Sold



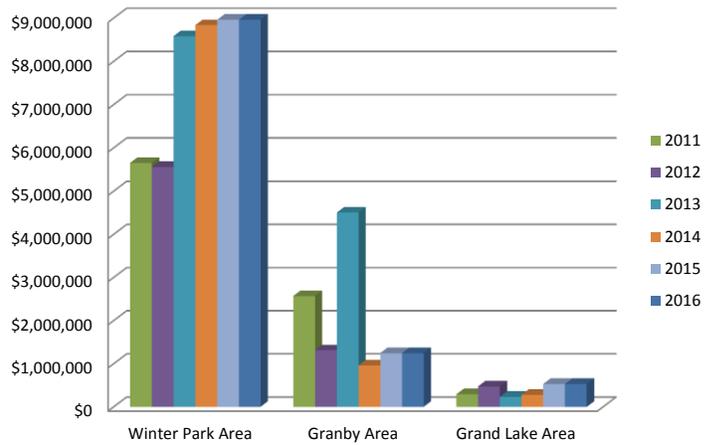
Condos - Number Sold



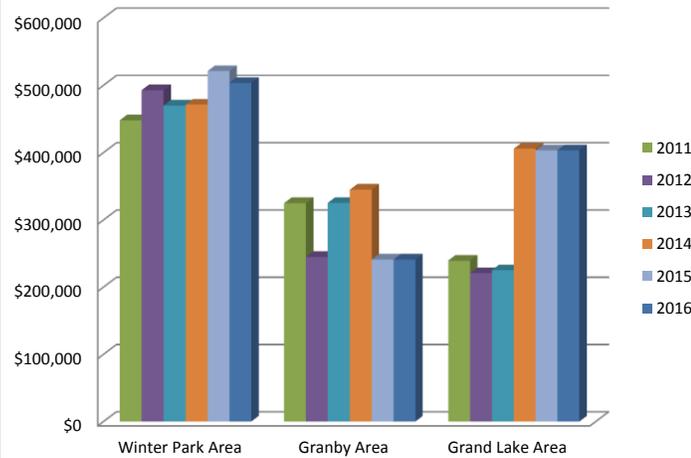
Residential - Sold Volume



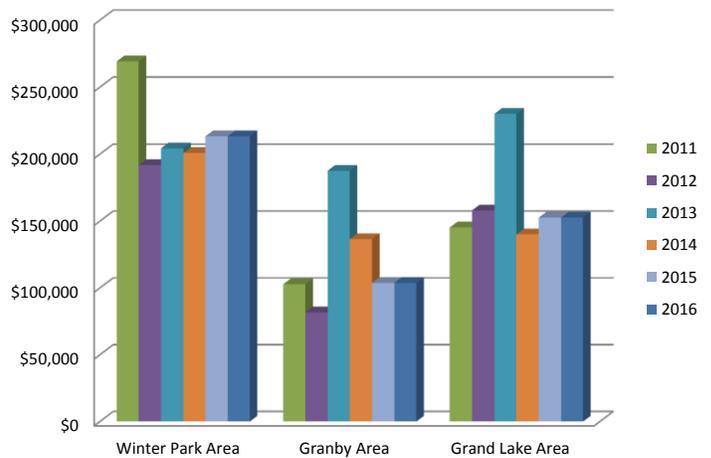
Condos - Sold Volume



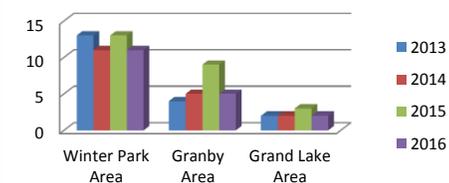
Residential - Average Sales Price



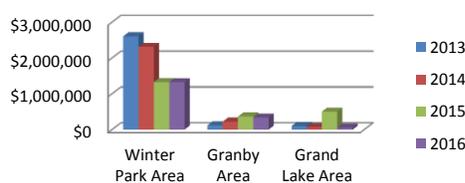
Condos - Average Sales Price



Vacant Land - Number Sold



Vacant Land - Sold Volume



Vacant Land - Average Sales Price

