

Gibson

Sotheby's

INTERNATIONAL REALTY

Boston, Massachusetts



Joe Wolvek

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Joe Wolvek

Joe Wolvek is currently the Associate Director of Sales and a senior sales associate at Gibson Sotheby's International Realty in Boston. Since 1992, he's helped his clients purchase and sell hundreds of properties for residence and investment in the [Back Bay, South End, Beacon Hill, Midtown/Downtown, Seaport, Waterfront](#), and [other downtown neighborhoods](#). He's brokered the transaction of everything from [brownstone condominiums and luxury homes](#) to apartment buildings, to condos in [Boston's finest full-service and high-rise buildings](#), covering all price ranges.

Over the course of the 1990's, Joe worked for several local firms and learned to excel in real estate, moving up to the post of sales manager. In 1998, he moved to Coldwell Banker, where he won several awards for outstanding sales volume. In 2008, he joined **Gibson Sotheby's International Realty** in order to provide an enhanced global reach for his clientele.

Joe's clients come back to him again and again, because he knows that the most important aspect of business is building relationships based on trust and confidence. His clients have come to rely on his in-depth knowledge of the Boston real estate market and his [hyper-local market reports](#) which can be seen at his widely-viewed website, www.BostonRealtyweb.com, and are widely viewed and shared online.

Joe has worked with many clients from across Europe and Asia as well as from all over the U.S. He and his trusted team of bankers, attorneys, home inspectors, contractors and designers are dedicated to providing a smooth transaction.

For his buyer-clients, Joe's proven experience and ability to assist them to not only locate and procure the home or investment property they want, but also to help them manage the entire transaction process through many potential pitfalls to a successful conclusion has been crucial.

Additionally, Joe has earned the [Accredited Buyer Representative \(ABR\)](#) certification.

For sellers, Joe's extensive Boston real estate marketing expertise makes him the perfect link to the global resources of Sotheby's International Realty in order to maximize the return on your property. A respected professional with decades of experience in luxury real estate, Joe Wolvek is considered an authority in pricing, marketing, strategy, and negotiation.

Joe is an accredited SRS. The Seller Representative Specialist Designation is the premier credential in seller representation. There are few Real Estate agents in Boston who have earned this accreditation.

Significant Sales



\$3,330,000 Buyer Transaction
Midtown: **Ritz Tower I #34B.**

\$2,665,000 Listing Transaction
Back Bay: 66 Commonwealth Ave.

\$1,764,000 Buyer Transaction
Brookline: 49 Rawson Road

\$1,550,000 Buyer Transaction
South End: 588 Tremont Street #2

\$1,195,000 Listing Transaction
South End: 73 Appleton Street #4

\$900,000 Listing Transaction
South End: 754 Tremont Street # 1

\$870,000 Listing Transaction
South End: **700 Harrison Ave. #610**

\$837,000 Listing Transaction
South End: 33 Concord Square #1

\$815,000 Buyer Transaction
Back Bay: 100 Belvidere Street #8F

\$784,000 Buyer Transaction
West End: 6 Whittier Place #3E

\$705,000 Buyer Transaction
Charlestown: 100 Baldwin St. #2

\$665,000 Buyer Transaction
Cambridge: 206 Norfolk Street

\$2,690,000 Listing Transaction
Back Bay: **20 Gloucester Street #4**

\$2,000,000 Listing Transaction
South End: **41 Worcester Street #1**

\$1,900,000 Buyer Transaction
Back Bay: 212 Beacon Street #2

\$1,640,000 Buyer Transaction
Back Bay: 413 Commonwealth Av. #3

\$1,210,000 Listing Transaction
Back Bay: **1 Charles #606**

\$900,000 Listing Transaction
South End: 94 St. Botolph Street #5

\$875,000 Buyer Transaction
Arlington: 165 Scituate Street

\$731,000 Listing Transaction
South End: 52 Grey Street #2

\$729,000 Buyer Transaction
South End: 5 Hanson Street #5

\$715,000 Listing Transaction
South End: 15 Worcester Square #3

\$695,000 Listing Transaction
Cambridge: 40 Mt. Pleasant St. #4

\$659,000 Buyer Transaction
South End: 43 Rutland Square #1

Agent Testimonials

- **"I've had the pleasure to work with Joe as both a buyer (2005) and seller (2013).** In both situations, he was professional, and brought a level of expertise and knowledge about his field that I found invaluable. I always found him readily available to answer any questions and offer guidance. Buying and selling real estate can be overwhelming, but Joe's strong work ethic and warm personality made both experiences smooth and successful! I would recommend him again and again!

Melissa M.

- **"Joe was fantastic to work with!** He is easy to reach, has a lot of experience and knows the market very well. He helped us sell our place extremely quickly and well above asking. We were very glad we listed our condo with Joe!"

Christine Liang

- **"Joe, thanks for all your help with the sale of our condo.** We are glad to have someone we can trust and rely on. We will definitely keep you in mind for any future real estate transaction in the Boston area for us or anyone we know.

Tim and Ruby Nguyen

- **"I've worked with Joe since 2001,** when I moved to Boston from San Diego. I felt as though I was always #1 on his list of clients. In the intervening time, we have bought and sold two properties, so he has been involved in 4 transactions with us. Each time he has shown himself to be very knowledgeable about the area, about the current price trends, and reasonable target listing prices. Finally, Joe was always willing to listen to our concerns, and was honest enough to say whether he thought our ideas were reasonable or off the mark, and why. Here's wishing him continued success for the next 10 (and more!) years! You can't go wrong with Joe"

Kathy Yee and Doug Vetter

- **Working with Joe was a pleasure** and I would highly recommend Joe to any of you looking to sell or buy a place in Boston.

First of all, I gave Joe an improbable task of selling my condo in Back Bay in prior to my return to Norway in less than a month. He turned around quickly and got the place on the market within the week and he sold the place within less than a month (in probably the worst market conditions we have seen in a while).

Not only is Joe an incredibly talented broker, he is also the kind of person you would like to work with when you are selling your home. He keeps you up to date at all times, he is reliable and hard working, and he is selling hard without being a "hardcore" overly aggressive sales person.

I don't recommend people very often, but if you are buying/selling a place in Boston you should have Joe take care of the business. Trust me, you will not be disappointed.

Andreas Skalleberg

- **"I have used Joe both as a buyer's and seller's agent.** His patience and depth of knowledge are second to none. Whether you are buying or selling for the first time or a seasoned real estate adventurer, Joe can provide the expert guidance to get you where you need to go."

Bryan Elverson