

# Local Market Update for October 2021

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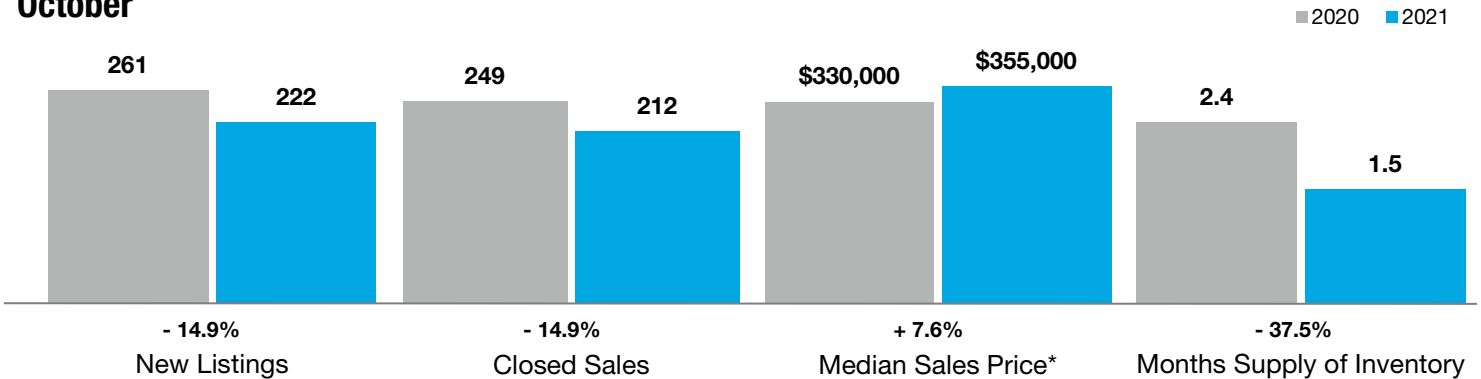
## Henderson County

North Carolina

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	261	222	- 14.9%	2,253	2,480	+ 10.1%
Pending Sales	240	266	+ 10.8%	2,029	2,250	+ 10.9%
Closed Sales	249	212	- 14.9%	1,895	2,050	+ 8.2%
Median Sales Price*	\$330,000	\$355,000	+ 7.6%	\$305,000	\$348,111	+ 14.1%
Average Sales Price*	\$385,551	\$403,065	+ 4.5%	\$343,516	\$400,840	+ 16.7%
Percent of Original List Price Received*	96.8%	98.7%	+ 2.0%	96.1%	99.0%	+ 3.0%
List to Close	104	68	- 34.6%	107	80	- 25.2%
Days on Market Until Sale	50	25	- 50.0%	56	32	- 42.9%
Cumulative Days on Market Until Sale	58	27	- 53.4%	71	36	- 49.3%
Average List Price	\$387,368	\$450,435	+ 16.3%	\$386,013	\$429,836	+ 11.4%
Inventory of Homes for Sale	460	321	- 30.2%	--	--	--
Months Supply of Inventory	2.4	1.5	- 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

