

Local Market Update for September 2021

A research tool provided by the Canopy Realtor® Association
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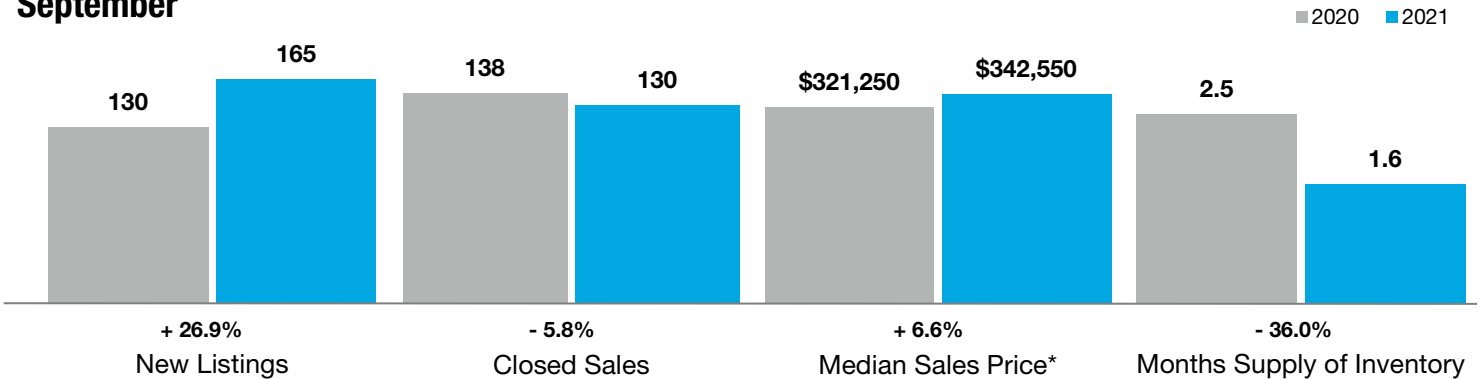
City of Hendersonville

North Carolina

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	130	165	+ 26.9%	1,171	1,330	+ 13.6%
Pending Sales	119	157	+ 31.9%	1,048	1,211	+ 15.6%
Closed Sales	138	130	- 5.8%	964	1,105	+ 14.6%
Median Sales Price*	\$321,250	\$342,550	+ 6.6%	\$285,000	\$335,000	+ 17.5%
Average Sales Price*	\$373,854	\$418,540	+ 12.0%	\$323,986	\$388,374	+ 19.9%
Percent of Original List Price Received*	96.4%	99.0%	+ 2.7%	95.8%	99.0%	+ 3.3%
List to Close	113	73	- 35.4%	106	84	- 20.8%
Days on Market Until Sale	63	20	- 68.3%	59	34	- 42.4%
Cumulative Days on Market Until Sale	77	20	- 74.0%	75	39	- 48.0%
Average List Price	\$368,696	\$438,475	+ 18.9%	\$365,223	\$412,260	+ 12.9%
Inventory of Homes for Sale	278	202	- 27.3%	--	--	--
Months Supply of Inventory	2.5	1.6	- 36.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

