

Local Market Update for September 2021

A research tool provided by the Canopy Realtor® Association
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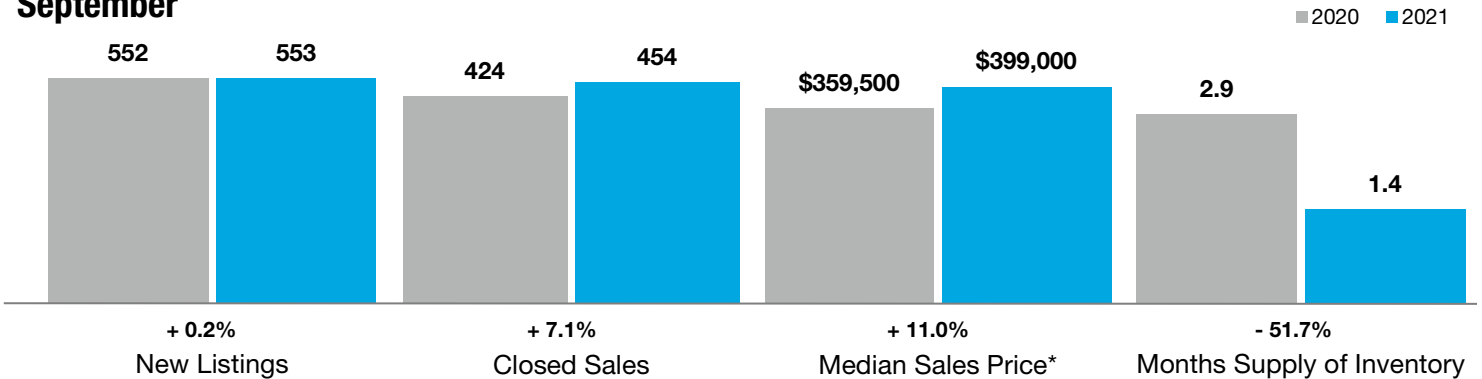
Buncombe County

North Carolina

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	552	553	+ 0.2%	4,134	4,518	+ 9.3%
Pending Sales	493	534	+ 8.3%	3,547	4,134	+ 16.5%
Closed Sales	424	454	+ 7.1%	3,155	3,834	+ 21.5%
Median Sales Price*	\$359,500	\$399,000	+ 11.0%	\$327,858	\$385,000	+ 17.4%
Average Sales Price*	\$486,517	\$514,920	+ 5.8%	\$401,555	\$490,342	+ 22.1%
Percent of Original List Price Received*	96.8%	99.0%	+ 2.3%	95.6%	98.9%	+ 3.5%
List to Close	97	80	- 17.5%	111	91	- 18.0%
Days on Market Until Sale	46	24	- 47.8%	58	37	- 36.2%
Cumulative Days on Market Until Sale	57	26	- 54.4%	71	40	- 43.7%
Average List Price	\$473,151	\$581,572	+ 22.9%	\$461,637	\$538,239	+ 16.6%
Inventory of Homes for Sale	1,093	647	- 40.8%	--	--	--
Months Supply of Inventory	2.9	1.4	- 51.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

